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Effectiveness of tradable permits for the conservation of metacommunities with two competing species

Abstract

Market-based instruments are gaining relevance for biodiversity conservation, since they promise higher cost-effectiveness than other instruments like planning. Previous studies have analysed the effectiveness of market-based instruments on single or multiple but independent species. On the example of tradable land-use permits we address an important issue for the first time: the conservation of interacting species (metacommunities). We consider two competing species where the superior competitor locally replaces the inferior competitor. Both species are structured as metapopulations, i.e. can go locally extinct while empty habitats can be recolonised by local populations on neighbouring habitats. Combining a spatially explicit and dynamic ecological-economic simulation model with cluster analysis we investigate how the coexistence of both species depends on the design of the tradable permit scheme, and how the effective scheme design (i.e. the scheme design that maximises coexistence) depends on the biological characteristics of the two species. We show that scheme designs that are effective for the conservation of single species may be ineffective for the conservation of two competing species and that the effectiveness of a scheme with regard to coexistence strongly depends on the relative performances of the two species with regard to their colonisation abilities and local extinction risks.

Highlights

- We analyse an ecological-economic model of tradable permits
- The survival of two competing species strongly depends on the scheme design
- Metacommunities should get more attention in the analysis of policy instruments

Key words: competition, conservation, ecological-economic model, metacommunity, tradable permits.

32 **1. Introduction**

33 The biodiversity in agricultural systems is continuing to decline worldwide (Barnosky et al., 2011;
34 Pereira et al., 2012). Reasons include the intensification of agriculture such as increased use of
35 machinery, fertilisers and pesticides, as well as synchronization and homogenization of land use
36 (Drechsler et al., 2007; Pe'er et al., 2014), drainage of lands, expansion of monocultures and
37 destruction of natural landscape elements like solitary trees and hedge rows. All these measures
38 have contributed to reduce the abundance of many taxa like insects (Bourn and Thomas, 2002) and
39 birds (Pe'er et al., 2014).

40 To counteract the loss of biodiversity in agricultural landscapes, agri-environmental schemes have
41 been introduced e.g. to reduce the use of chemicals or to establish hedges (Primdahl et al., 2003).
42 Such agri-environmental schemes are implemented mostly in the form of market-based instruments
43 like compensation payments and tradable permit schemes (European Commission, 2005; OECD,
44 2012).

45 The introduction of agri-environmental schemes, however, has not lead to the expected results.
46 Instead, their success has been mixed (e.g. Kleijn et al., 2006). There are many potential reasons
47 why existing agri-environmental schemes are not effective (failing to reach desired biodiversity
48 outcomes) nor cost-effective (failing to achieve outcomes at minimum costs). One issue that has
49 been discussed in the recent past is spatial heterogeneity and spatial interactions. Both the costs and
50 the effectiveness of conservation measures may vary in space which affects the cost-effectiveness of
51 conservation policies (Mouysset et al., 2014; Naidoo et al., 2006). Furthermore, the effectiveness of
52 a conservation measure at a particular location may depend on conservation activities in the
53 neighbourhood: For instance, agricultural land parcels are often too small to sustain a viable local
54 species population, so many species can only survive in a region if such local populations can
55 interact through dispersal of individuals (the so-called metapopulation theory: Hanski (1998)); since
56 many species have limited dispersal abilities, the habitats of these local populations must be close

57 enough to each other, which requires conservation measures to be spatially aggregated.
58 Acknowledgement of this issue has led, e.g., to the introduction
59 of the agglomeration bonus approach that rewards spatial clustering of conservation measures
60 (Parkhurst and Shogren, 2007; Parkhurst et al., 2002).

61 The agglomeration bonus concept can be employed in various types of conservation instruments,
62 including payment schemes (where higher payments are offered to land users if they conserve land
63 in the vicinity of other conserved land) and tradable permit schemes (where the conservation of land
64 close to other conserved land earns more land-use permits while the destruction of habitats close to
65 other habitats requires more permits than that of isolated habitats (Drechsler and Wätzold, 2009).
66 Both applications of the agglomeration bonus concept lead to a higher degree of spatial clustering
67 of conserved land patches (habitats). The cost-effectiveness gains of the agglomeration bonus with
68 regard to species conservation has been analysed in both settings (tradable permits and payment
69 schemes) by Drechsler et al. (2010), Hartig and Drechsler (2009) and Wätzold and Drechsler
70 (2014).

71 A shortcoming of the above-mentioned and other studies on the cost-effectiveness of conservation
72 instruments is that only the conservation of single species (Drechsler et al., 2010; Hartig and
73 Drechsler, 2009; Wätzold and Drechsler, 2014) or multiple but non-interacting species (Armsworth
74 et al., 2012; Mouysset et al., 2014; Nelson et al., 2008) were considered. It has, however, been
75 shown that the interaction between species can considerably affect the cost-effective allocation of
76 conservation resources (Baumgärtner, 2004; Probert et al., 2011).

77 Main types of species interaction include "predator-prey" (one species feeds on the other),
78 "competition" (species compete for the same environmental resources) and "mutualism" (species
79 positively influence each other) (Begon et al., 2006). Growing ecological research deals with the
80 interaction of interacting species in a spatially structured environment. The most popular paradigm
81 in this context is the metacommunity concept (Leibold et al., 2004). It is an extension of

82 metapopulation theory (Hanski, 1998) and considers an ecosystem as an ensemble of interacting
83 local communities. Each local community consists of a number of interacting local populations.
84 Local communities interact with each other through the dispersal of individuals and the colonisation
85 of neighbouring habitat patches. Species within a local community can go extinct either due to
86 harming influences of other species in the habitat patch or adverse environmental conditions such as
87 too high or too low temperature or too much or too little precipitation.

88 To improve instruments such as agri-environmental schemes for the conservation of biodiversity it
89 is important to understand the circumstances under which species can co-exist, and how these
90 circumstances are shaped by these schemes. To encompass the spectrum of species competition, in
91 the one extreme, species occupy different ecological niches (i.e. have different requirements
92 regarding temperature, precipitation, food resources, etc.), so the presence of one species in a local
93 habitat has no or only a small influence on the other species and both species can co-exist locally.
94 Here the species can be treated independently, as done in the studies mentioned above. In the other
95 extreme both species occupy the same ecological niche. Here coexistence of both species is
96 impossible (an effect termed the competitive exclusion principle (Begon et al., 2006)), but the
97 superior competitor which utilises resources more efficiently, e.g., to transform given resources into
98 a higher population growth rate, locally outcompetes the inferior competitor (Begon et al., 2006;
99 Giller 1984), with an empirical example by Mackie et al. (1978). Various mechanisms that facilitate
100 the co-existence of competing species have been identified, one of them being spatial heterogeneity
101 and spatial structure. Spatial structure implies that the superior species generally cannot occupy the
102 entire landscape, which leaves space for the inferior species to survive. Of particular relevance here
103 is the so-called competition-colonisation trade-off, which states that in a disturbed environment an
104 inferior competitor can coexist together with a superior competitor if it has a higher ability to
105 colonise empty habitat patches (Tilman, 1994; Cadotte, 2007). The higher colonisation ability
106 allows the inferior competitor to continuously escape from becoming outcompeted in the entire
107 landscape – even though locally (i.e. on individual habitat patches) it is always outcompeted by the

108 superior species.

109 Species communities subject to the competition-colonisation trade-off are likely to be affected by
110 the spatial land-use pattern, which in turn is affected by the existing (economic) constraints of the
111 land use and conservation instruments. Conversely, species communities subject to the colonisation-
112 extinction trade-off are likely to respond to conservation instruments differently from single or
113 independent species. While the response of single species by conservation instruments is quite well
114 understood (see references above) the response of interacting species still needs to be analysed.

115 The present study for the first time links an economic model with a metacommunity model to
116 investigate which policy designs facilitate the survival and coexistence of two competing species in
117 a region. For the economic model we choose the above-mentioned tradable permit model by
118 Drechsler and Wätzold (2009). The land-use pattern induced by the permit market affects the
119 survival of two competing species where the presence of one species (the superior competitor)
120 locally inhibits the presence of the other (the inferior competitor). Both species are spatially
121 structured as metapopulations, i.e. each habitat patch may be occupied by a local population, local
122 populations can go extinct by chance and empty habitat patches can be recolonised by neighbouring
123 local populations.

124 The ecological-economic model and the way in which it is analysed are presented in the next
125 section which is followed by the Results section. The paper concludes with a discussion of the
126 results in section 4.

127

128 **2. Methods**

129 The following section describes the economic module and the integration of the ecological module
130 into the economic module. The section concludes with a description of the way in which the
131 combined model is analysed.

132 2.1 Economic module

133 The economic module simulates a market for tradable land-use permits where a conservation
134 agency imposes on each land user the obligation to conserve some of his or her land. If a land user
135 conserves more land than required the excess conservation effort can be sold to other land user in
136 the region through land-use permits. In turn, a land user who wishes to conserve less land than
137 required can buy some of these land-use permits on the market to compensate for his or her shortfall
138 of conservation effort. The module has been described in detail by Drechsler and Wätzold (2009).
139 Below we provide a brief outline.

140 We consider a region of land parcels arranged in a square grid. Each land parcel i is owned by a
141 land user and can be managed in two ways: conservation (i.e. generation of habitat for endangered
142 species) or economic use, such as (intensive) agriculture or forestry. Conserving a land parcel i
143 reduces agricultural or forestry profits on the land parcel, which reflects in conservation
144 (opportunity) costs of magnitude z_i . The z_i are assumed to be uncorrelated uniform random numbers
145 drawn from the interval $[1-\sigma, 1+\sigma]$, where σ denotes the cost variation. To model economic change
146 the conservation costs z_i are randomly re-drawn in each time step (year).

147 Conservation of a land parcel i generates an amount of land-use permits of

$$148 \quad v_i = 1 + wm_i$$

149 where m_i is the proportion of conserved land parcels in the Moore neighbourhood around land
150 parcel i . The Moore neighbourhood consists of the eight land parcels adjacent to land parcel i .
151 Parameter w is the weight attached to the presence of other habitats in the Moore neighbourhood. It
152 is chosen by the policy maker and can take any non-negative value. A zero value implies that
153 conserving a land parcel adjacent to other conserved land parcels generates as many land-use
154 permits as the conservation of an isolated land parcel. An isolated land parcel generates land-use

155 permits of an amount $v_i=1$; if $w>0$ conserving a land parcel adjacent to other conserved land parcels
156 increases the amount of generated land-use permits by wm_i . Therefore, by choosing a large (small)
157 value of w the conservation agency can set a strong (weak) incentive to the land users to conserve
158 land particularly next to other conserved land.

159 The conservation agency imposes an obligation on each land user i to generate a certain amount of
160 land-use permits. The maximum of land-use permits a single land user can ever generate from his or
161 her land parcel is $1+w$ which is obtained when the land parcel is conserved and completely
162 surrounded by conserved land parcels ($m_i=1$). The agency now demands from each land user to
163 generate a certain proportion of this maximum. The proportionality factor is denoted as $\lambda \in [0,1]$, so
164 each land user has to generate an amount of $\lambda(1+w)$ land-use permits. To interpret the two extreme
165 values of λ , a value of $\lambda=0$ implies that no land-use permits have to be produced and there is no
166 conservation in the model region while $\lambda=1$ implies that each land user has to generate the
167 maximum possible amount of land-use permits and all land parcels need to be conserved. For λ in
168 between not all but some land will be conserved in the model region.

169 The land users are allowed to trade permits (meaningful only for $0<\lambda<1$). Assuming that each land
170 user maximises his or her profit, for land parcels with low conservation costs z_i it is likely to be
171 profitable to generate more land-use permits than required and sell the excess permits on the
172 market. For land parcels with high conservation costs, in contrast, it is likely to be profitable to buy
173 land-use permits on the market which allows to conserve less and instead carry out profitable
174 agriculture or forestry. Through interaction between the land users a permit market emerges,
175 together with an equilibrium permit price which is reached when supply and demand of land-use
176 permits are equal. This (partial) equilibrium is assumed to be reached in each individual model time
177 step.

178 Two important policy parameters are contained in the tradable-permit scheme: λ which controls the

179 total amount of habitat in the study region, and w which (in relation to the magnitude of the cost
180 variation σ) controls whether habitat patches are clustered or dispersed in the region. As outlined
181 above, for large w the incentive to conserve land adjacent to other conserved land is high, so
182 conservation activities are likely to agglomerate in space; while for small w the incentive to
183 agglomerate conservation activities is low and land users will generate a more scattered pattern of
184 conserved land parcels (Drechsler and Wätzold (2009)). In the following we denote a particular
185 combination of the two policy parameters λ and w a “policy scheme”.

186 **2.2 Ecological module**

187 Different spatial allocations of the habitats may have different effects on the survival and
188 coexistence of competing species. We assume that the dynamics of both species can be described by
189 the metapopulation concept (Hanski, 1998). Each habitat patch may harbour a local population.
190 Local populations may go extinct at rates (probabilities per time step) E_1 and E_2 for species 1 and
191 species 2. A local population of species 1 or species 2 colonises empty habitat patches in its Moore
192 neighbourhood at rate C_1 and C_2 , respectively.

193 The competition between the two species is considered as follows: one species, called “winner”, can
194 colonise any habitat patch regardless of whether it is occupied by the other species, called “loser”,
195 or not; and if the loser is present it disappears from the habitat patch when it is colonised by the
196 winner. In contrast, the loser cannot colonise any habitat patch occupied by the winner. Note that
197 the terms winner and loser characterise only the local interaction within single land patches and do
198 not imply any statement on the regional level, i.e. the loser species can well outcompete the winner
199 species on the regional scale if, e.g., it has a higher colonisation rate C (the above-mentioned
200 competition-colonisation trade-off).

201 To conclude the model description, a land parcel that turns from economic use to conservation is
202 empty until it becomes occupied through colonization by one of the two species, and a conserved
203 land parcel that is turned into economic use becomes empty. Economically used land parcels cannot

204 become occupied by any species.

205

206 **2.3 Model analysis**

207 In the analyses of the model we systematically vary the policy parameters λ and w within their
208 ranges between 0 and 1 (the consideration of values $w>1$ turns out to provide no additional
209 insights). For each combination of λ and w we investigate the coexistence probability of 6084 pairs
210 of species. Each species pair consists of a winner and a loser; the colonization and local extinction
211 rates of the two species are systematically varied in steps of 0.1 from $C=0.1$ to 1 and from $E=0$ to
212 0.9, keeping only those species that are able to survive individually, i.e. in the absence of the other
213 species. This leads to 78 candidate species and $78^2=6084$ pairs of species.

214 The coexistence probability is determined as follows. First we run the economic module for 40 time
215 steps to ensure that the land-use dynamics are in a steady state. Then we include the ecological
216 module, starting with 50% of conserved land parcels occupied, and running for another 60 time
217 steps. To encompass the stochasticity in the ecological-economic dynamics we run the model 40
218 times and count how often both species are present in the region at the end of the simulation.

219 The model analysis consists of two steps. The first one focuses on the global influence of the policy
220 parameters (λ and w) on species coexistence on the one hand and the global influence of the species
221 characteristics (C and E) on the other. The second step considers the interacting influences of the
222 two policy parameters and species characteristics.

223 In the first step, for each combination of policy parameters we determine the coexistence
224 probability for each species pair and take the arithmetic mean of these coexistence probabilities
225 over all species pairs, delivering for each combination of λ and w an average coexistence
226 probability. This will give a first idea of the suitability of policy schemes to deliver coexistence.
227 Complementarily to this, we calculate for each species pair the arithmetic mean of its coexistence

228 probability over all combinations of λ and w . This delivers a first idea of the likelihood of
229 coexistence of each species pair in dependence of its characteristics C_{winner} , C_{loser} , E_{winner} and E_{loser} .

230 The second step of the analysis aims at understanding in detail how the influence of the policy
231 scheme (λ and w) on species coexistence depends on the characteristics (C and E) of the two
232 species. The analysis is based on a contingency table telling for each policy scheme and each
233 species pair the coexistence probability. We do not consider the species pairs that are not viable
234 under any policy scheme, or those that only survive for a single policy scheme, to obtain robust
235 results.

236 Based on this table we carry out a correspondence analysis (CA) (using the FactoMineR package)
237 (Lê et al., 2008) in order to find patterns in our data set and thus group species pairs that respond in
238 the same way to the land-use dynamics in the region, and group the policy schemes that have
239 similar influences on the species coexistence. The correspondence analysis leads to a number of
240 isolated policy schemes in CA-space. A closer look reveals that all of these policy schemes lead to
241 scattering of habitat patches in the region while the other policy schemes lead to clustered habitat
242 patches. Those isolated policy schemes are removed from the main CA analysis. At the same time
243 we remove the species pairs that are specific to these policy schemes. Thereafter, we consider two
244 different CAs:

- 245 - one with the removed policy schemes and the species pairs that can survive only under these
246 policy schemes;
- 247 - one with the remaining policy schemes and those species pairs that can survive under these
248 policy schemes.

249 The final choice of the groups for both CAs is performed by a hierarchical cluster analysis (using
250 the Euclidian distance and the Ward method). We keep for the first CA seven axes, and for the
251 second CA five axes, which represent 90% of the variance in the data. We finally keep 2

252 respectively 3 groups for each CA.

253 For the analysis of these five groups we determine the mean coexistence probability over all
254 included species pairs for each policy scheme. In order to understand which species pairs are
255 included in each group we count the number of each species characteristics (colonisation and
256 extinction rates) in each group.

257

258 **3. Results**

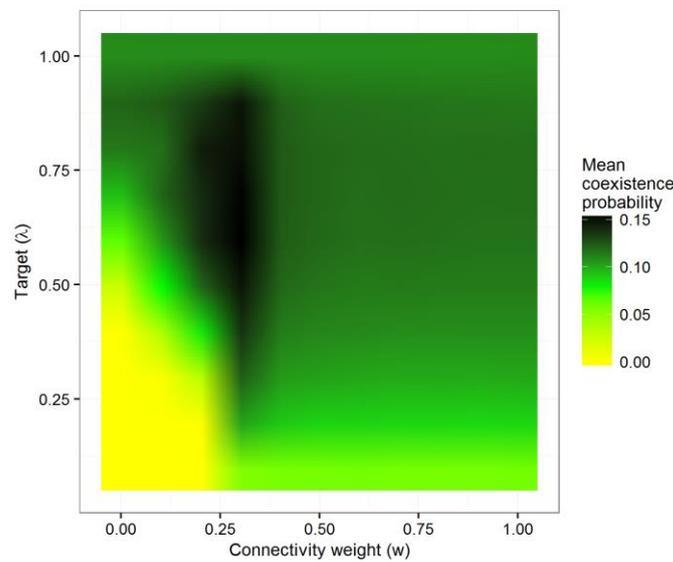
259 **3.1 First step of analysis**

260 Figure 1 shows the mean coexistence probability over all species pairs as a function of the two
261 policy parameters λ and w . The most adverse policy schemes (low λ and low w) never allow
262 coexistence because they are associated with a low level of spatial clustering and a high turnover
263 (destruction and recreation) of habitats (Fig. 2). Quite unexpected though is that the highest
264 coexistence probability is not obtained for maximum λ and w but for intermediate values of about
265 $0.5 \leq \lambda \leq 0.9$ and $w \approx 0.3$. One should note, however, that here the mean coexistence probability is
266 still rather low – below 0.15, meaning that one or the other species of a lot of pairs do not survive
267 under these conditions.

268 The influence of the species characteristics on coexistence is shown in Fig. 3. The following
269 conclusions can be drawn from the figure. (i) an increase in the colonisation probability C_{winner}
270 decreases the coexistence probability until some pairs cannot coexist any more, (ii) if the local
271 extinction probability E_{winner} increases, the coexistence probability increases, (iii) the coexistence
272 probability increases with increasing C_{loser} , and (iv) if E_{loser} increases the coexistence probability
273 decreases and an increasing number of species pairs becomes not viable. In sum, coexistence is
274 highest (with coexistence probabilities up to 0.8) when the winner has high C and/or low E and the
275 loser has low C and/or high E . We conclude that for the coexistence of the two species their C/E

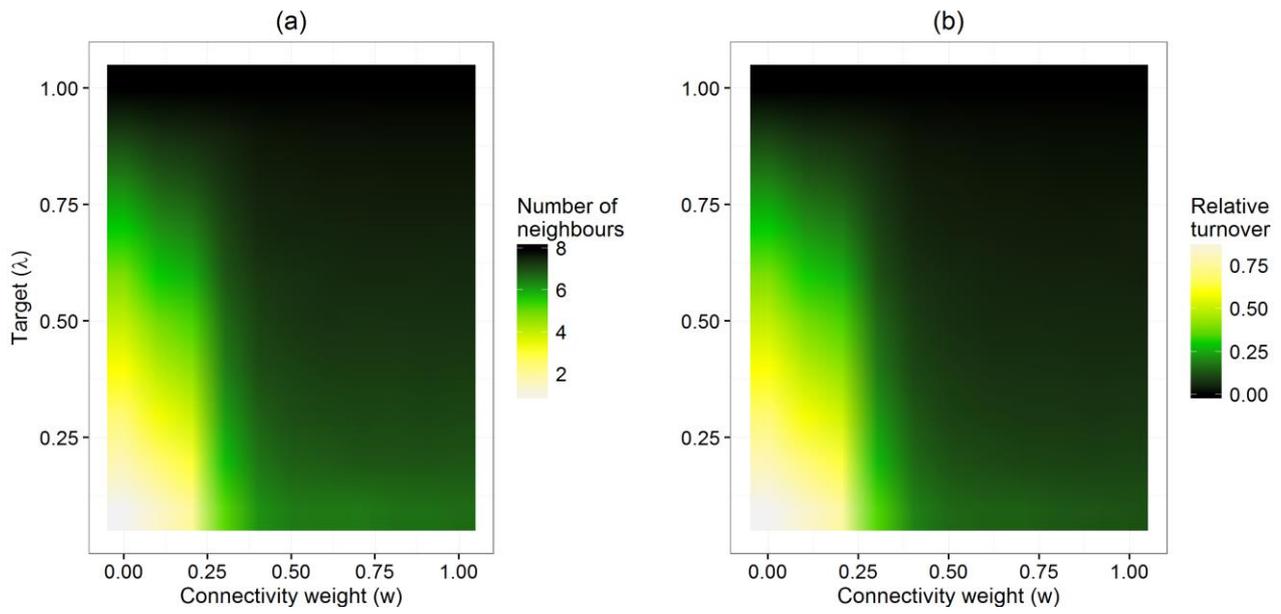
276 ratios a decisive in that for coexistence the loser must have a higher C/E than the winner. To
277 simplify the following elaborations we term species with high (low) C/E *strong* (*weak*) species.

278 Finally we can note that as the winner becomes weaker (higher E and/or lower C), the number of
279 characteristics (combination of C and E) for the loser that allow for coexistence increases. For
280 instance, for $C_{\text{winner}}=0.7$ and $E_{\text{winner}}=0.8$ coexistence is possible for all loser's characteristics, while
281 only one combination of C_{loser} and E_{loser} enables coexistence in the case of $C_{\text{winner}}=0.9$ and $E_{\text{winner}}=0$.



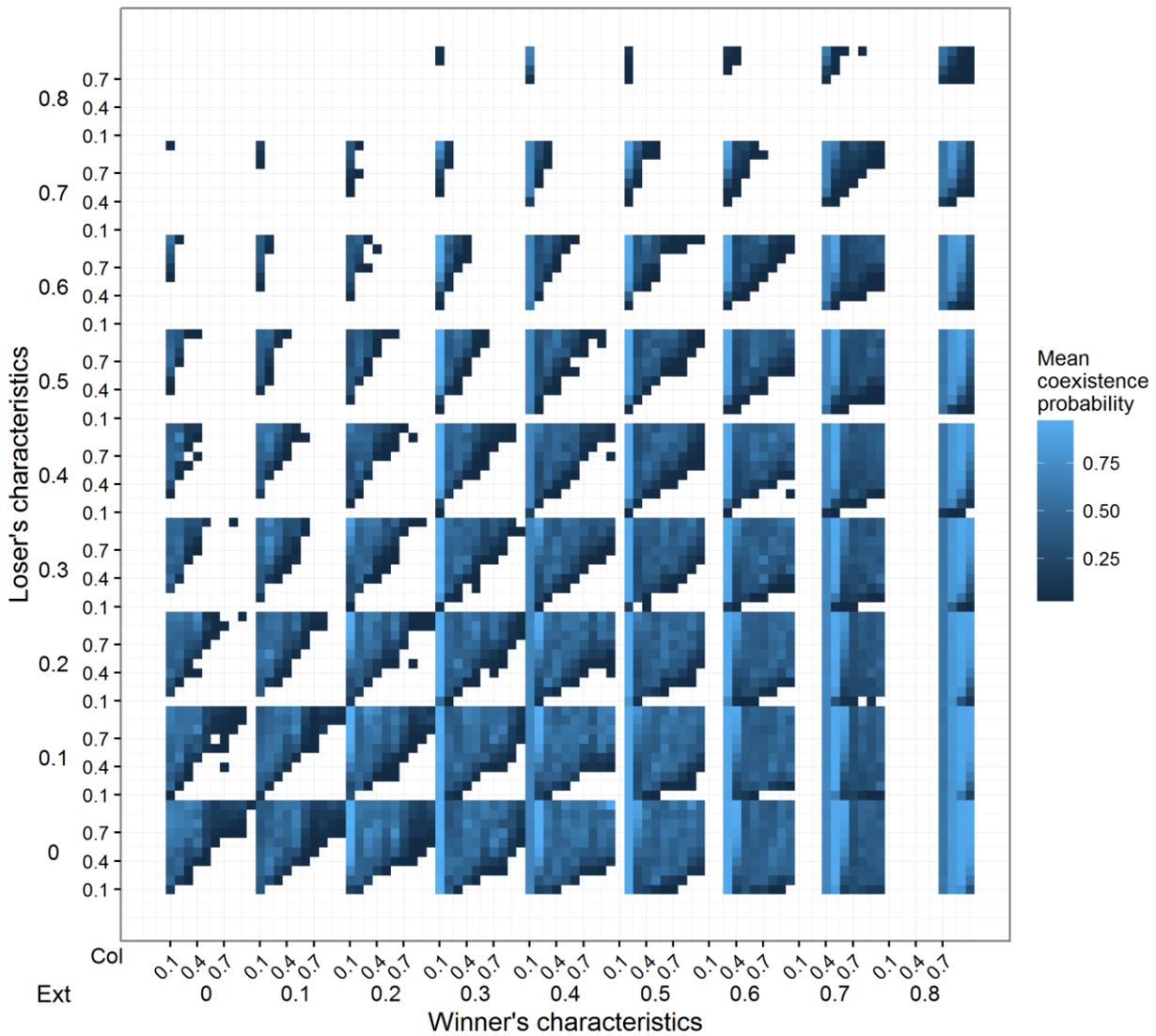
282

283 Figure 1: Suitability of the policy schemes for species coexistence. Colours represent the mean
284 coexistence probability over all species pairs.



285

286 Figure 2: Mean number of habitat neighbours around a habitat (panel a) and relative habitat
 287 turnover in the landscape (proportion of destroyed habitats between two consecutive time steps)
 288 (panel b). Since the target (λ) is the same every time step, the numbers of destroyed and created
 289 habitats are always equal.



290

291 Figure 3: Coexistence of species pairs as a function of species characteristics (C and E). The
 292 colours represent the arithmetic mean of the coexistence probability over all policy schemes (λ and
 293 w). Note that the policy schemes where the species pairs do not survive (coexistence probability
 294 equal to 0) are not considered in the average to improve the readability of the plot. This does not
 295 change the interpretations.

296

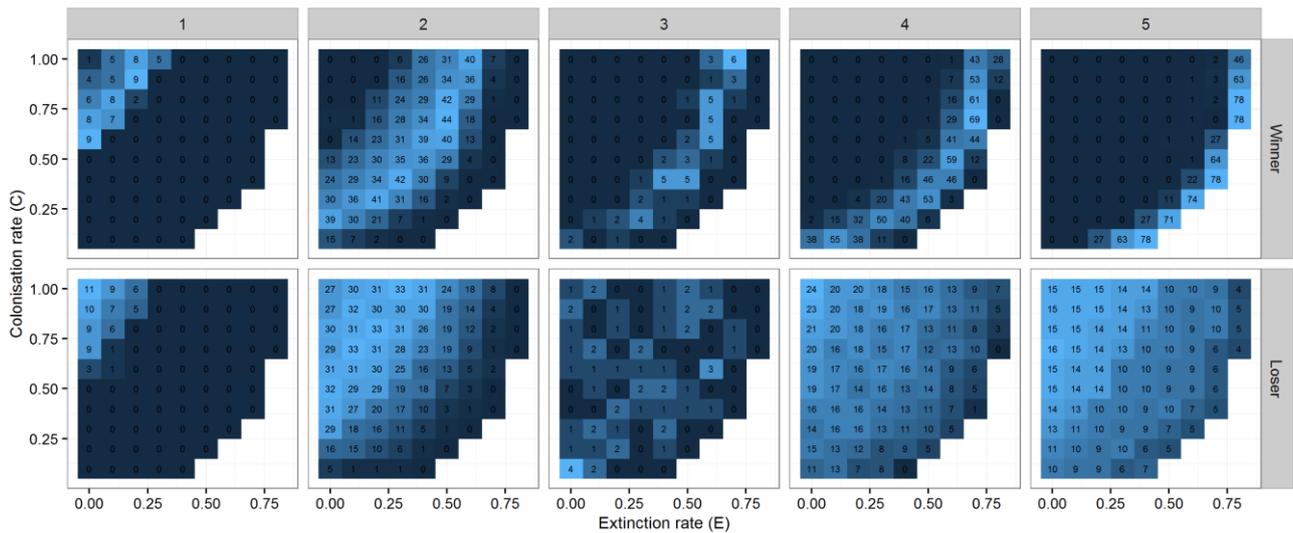
297 3.2 Second step of analysis

298 In the correspondence analysis we identified five groups of species so that within each group the
299 policy parameters λ and w have similar influences on species coexistence. Groups 1 and 2 originate
300 from the first CA and groups 3-5 from the second. Figure 4 shows for each of the five groups the
301 frequency of species characteristics for the winner and the loser. The first group (upper left panel)
302 altogether contains rather few species (in total 77 pairs) and most species are strong, i.e. have a high
303 colonisation (C) and a low local extinction rate (E), implying that almost all habitats are occupied.
304 In contrast, the winner species contained in group 5 are all weak, so that species survival is low and
305 the number of occupied habitats is small (lower right margin in the upper right panel of Fig. 4). The
306 total number of species pairs in this group is 820. In between we have the groups 2-4. In these
307 groups the winner has medium survival abilities and the loser again tends to have higher C and/or
308 lower E than the winner. The groups 2-4 comprise most of the species pairs (1280, 64 and 1032,
309 respectively).

310 Losers tend to have higher C and lower E than the winner, which was noted above as a condition for
311 coexistence, also known as the competition-colonisation trade-off. As the winner's strength
312 decreases, more combinations of C and E for the loser are lead to coexistence.

313 The coexistence probability in the species groups follows a slightly different trend (Fig. 5). Groups
314 1-3 survive only for those policy schemes (low λ and low w) that are associated with habitats that
315 are scattered and subject to high turnover (Fig. 2). The opposite behaviour is found in group 5,
316 where coexistence is rather likely and occurs in those regions of the policy parameter space (high λ
317 and/or high w) that are associated with clustered and stable habitats (Fig. 2). In between, the species
318 of group 4 coexist if the land-use dynamics induced by the policy parameters are in a transitional
319 state, showing some level of clustering but still a high turnover.

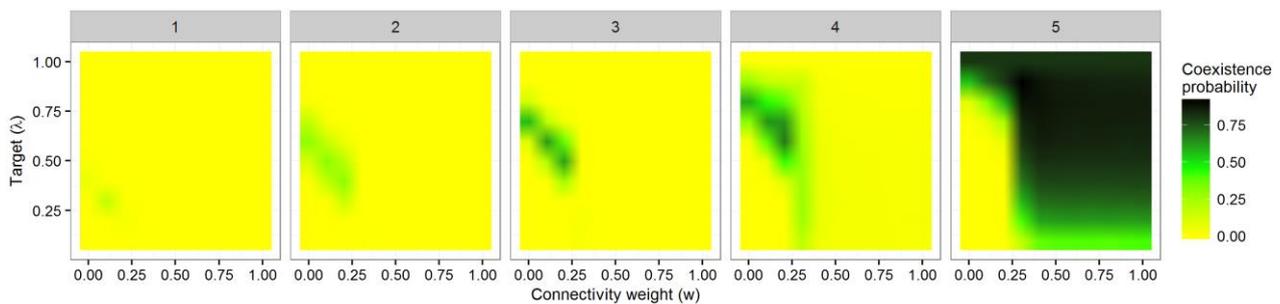
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321

322 Figure 4: The five groups obtained in the correspondence analysis and the contained species. Upper
 323 row: characteristics of the winner, lower row: characteristics of the loser. Each panel shows the
 324 frequency of species characteristics (combinations of colonisation rate C and local extinction rate E)
 325 contained in the group. For instance, in group 1 (left panel in second row) most of the contained
 326 losers have high C and low E . In particular, 11 loser species have $C=1$ and $E=0$ (upper left corner of
 327 the panel).

328



329

330 Figure 5: Coexistence probabilities (by colour) as functions of the policy parameters target (λ) and
 331 connectivity weight (w). Each panel represents one of the five groups of Fig. 4. The coexistence
 332 probability for each group and each combination of λ and w is the arithmetic mean of the
 333 corresponding coexistence probabilities of all species pairs contained in the group.

334 The figures show that coexistence of the two species is always determined by three factors: first, the
335 winner must be strong enough so it can survive in the landscape. Second, however, the winner must
336 be weak enough under the particular land-use dynamics (sufficiently low strength for given λ and
337 w) so it leaves space for the loser. Lastly, the loser must have higher C and/or lower E than the
338 winner (competition-colonisation trade-off). This has the following implications for the impact of
339 the policy parameters on species coexistence.

340 If the winner is very strong, as in group 1, it will outcompete the loser for almost all policy
341 schemes. Similarly, when λ and w are very low and the habitats highly scattered, even the winner
342 cannot survive, implying zero coexistence probability, too. Coexistence is possible for slightly
343 higher values of λ and w with sufficiently many and moderately scattered habitats and rather high
344 level of habitat turnover (Fig. 2). Only under these circumstances the winner is neither too strong
345 nor too weak so it neither goes extinct nor occupies all habitats and outcompetes the loser
346 regionally. The behaviour of groups 2 and 3 can be explained in the same way.

347 If the winner is weak (group 5), it cannot survive in scattered habitats subject to high turnover. It
348 can only survive at a low occupancy level (with about 5-60% occupied habitats, not shown) in
349 clustered and temporally stable habitats induced by high λ and/or high w . In these cases, the
350 landscape is stable enough to be easily colonised and the competition pressure is low, allowing the
351 loser to be present in a lot of habitats. The coexistence probability is high.

352 Group 4 is an interesting transition that shows an in-between behaviour. For $w < 3$ the winner has a
353 medium viability that allows for coexistence based on the same processes as described for groups 1-
354 3. However, coexistence is also observed in a new area of the policy parameter space (with slightly
355 higher λ and w). The reason for this new area of coexistence will be explained in the Discussion
356 below.

357

358

359 **4. Discussion**

360 **4.1 Summary of objectives and methods**

361 We analysed the influence of a market-based conservation instrument – tradable land-use permits –
362 on the survival of two interacting species. By varying the weight w attached to the number of
363 habitats in the neighbourhood of a habitat the regulator can control the degree of spatial clustering
364 of habitats and the habitat turnover (rate of habitat destruction and recreation) (cf. Fig. 2). By
365 varying the target λ for the proportion of habitats in the region the regulator can in addition control
366 the amount of habitat in the region. Varying both policy parameters, λ and w , allows inducing a
367 large range of different types of land-use patterns and dynamics.

368 While most studies on market-based conservation instruments consider only single or non-
369 interacting species we focused on two competing species – a winner and a loser species where the
370 winner species excludes the loser locally, i.e. from any habitat patch it occupies. Both species can
371 only coexist on the regional scale if the loser is stronger than the winner in some biological
372 characteristics, for instance – as in our case – if it has a higher rate of colonising empty habitat
373 patches and/or a lower rate of becoming locally extinct on individual habitat patches (the
374 competition-colonisation trade-off).

375 In the present paper we developed an ecological-economic model and analysed it through
376 sensitivity and correspondence analyses to evaluate the influence of a tradable permit scheme
377 (represented by the two policy parameters λ and w) on the coexistence of two competing species,
378 and how this influence depends on the characteristics (colonisation and local extinction rates) of the
379 two species.

380

381

382 4.2 Summary and discussion of results

383 The above-mentioned competition-colonisation trade-off is confirmed by Fig. 3: if the loser has a
384 higher colonisation rate and/or lower local extinction rate it can more easily colonise empty habitat
385 patches before the winner can colonise and occupy them.

386 Intuitively, this coexistence mechanism is rather ineffective if all habitat patches are well-connected
387 and if there is no habitat turnover, since in this case the winner can easily colonise most or all
388 habitat patches, leaving no space for the loser which is eventually outcompeted and goes extinct
389 regionally even if it has a higher colonisation rate and/or lower extinction rate than the winner. This
390 explains our finding of Fig. 1 that the coexistence of two competing species is generally maximised
391 at medium values of λ and w : if λ and w were large (which would maximise the survival of both,
392 winner and loser, if the other species was not present) there would be much well-connected habitat
393 with no or little turnover (cf. Fig. 2), so the winner could easily colonise and occupy all habitat and
394 outcompete the loser in the model region. If, in contrast, both λ and w were small the loser would
395 have a chance to resist the winner in the model region but habitat would be too scarce and spatially
396 fragmented and there would be too high habitat turnover so that none of the two species could
397 survive even in the absence of the other species.

398 More detailed results were obtained from the correspondence analysis in which all species were
399 classified into five groups. Within each group the response of the species coexistence to the policy
400 parameters is similar, between groups it differs. These differences are explained by the different
401 biology of species contained in the different groups. The most important predictors for the response
402 of the species to different policy designs were the ratios of their colonisation rates to their local
403 extinction rates while the absolute magnitudes of these rates were not decisive. For groups 1-3
404 (Figs. 4 and 5) and for group 4 in the case of $w < 0.3$, coexistence is possible because the winner
405 species “looses” enough habitats due to habitat turnover while a sufficient number of empty habitats
406 is created at each time step that can be colonised by the loser species. By this the loser can “escape”

407 from being regionally outcompeted by the winner. For group 5, the winner has a low colonisation
408 and/or a high local extinction rate, so it places sufficiently low pressure on the loser which can
409 always find a sufficient number of empty habitats.

410 Additional arguments are required to understand the behaviour of group 4. For $w < 0.3$, the induced
411 land-use patterns are homogeneous with regard to habitat turnover (i.e., in every part of the
412 landscapes the same level of turnover is observed). For slightly higher w around 0.3, however, we
413 observe a rather clustered pattern of habitats which falls into two different parts: a stable core with
414 no habitat turnover and unstable edges that are clustered but subject to high turnover (Fig. A1).
415 These edges are unsuitable for the winner with its rather low colonisation rate and high local
416 extinction rate but suitable for the loser which has a higher colonisation rate and lower local
417 extinction rate than the winner. In this case we observe a partition in the presence of the
418 competitors, which might be regarded as some kind of competitive exclusion.

419 **4.3 Assumptions and future research**

420 The present results are based on a number of assumptions that may be relaxed in future research.
421 First, we assumed myopic land users who base their decisions only on the land-use pattern of the
422 current time step and consider only the land-use decisions of their neighbours. Furthermore, they
423 consider only their expected profit in the next time step and not in the more distant future.

424 Second, we assumed that the land use can be switched between conservation and economic use
425 instantaneously and at no cost. While there exist such land-use types (e.g. shifting the mowing of
426 grassland from the profit-maximising date to a species-friendly one: see, e.g., Drechsler et al. 2007)
427 often it takes time and management effort to create a habitat, or reverse the decision and turn a
428 natural area into intensively used agricultural land.

429 Third, the dispersal of individuals is only short-ranged (to adjacent habitats). Longer-ranged
430 dispersal, e.g. with an exponential decay of immigration with increasing distance between source

431 and target habitats, is likely to affect the coexistence between the species and thus the effectiveness
432 of the policy scheme.

433 Fourth, we assumed that the conservation costs (z) are spatially and temporally uncorrelated.
434 Correlations in the conservation costs affect the cost-effectiveness of tradable permit schemes for
435 single species (Hartig and Drechsler 2009) and can be expected to affect also the effectiveness of
436 permit schemes for the conservation of interacting species.

437 Fifth, the interaction between the two species was modelled in a rather simple manner, such that the
438 superior (“winner”) species always locally excludes the inferior (“loser”) species. In contrast, the
439 competition could be weaker, so that e.g. the presence of the winner species only increases the local
440 extinction rate of the loser species but does not automatically replace it. That would allow for
441 temporary co-existence of both species even on the local scale, although in the long run the inferior
442 competitor would still locally outcompete the inferior competitor. Furthermore the two species
443 could act in a predator-prey manner where the predator can survive only if it eats enough prey per
444 time step, or in a mutualistic manner where the presence of one species facilitates the presence of
445 the other. And, of course, three or more interacting species could be considered.

446 Lastly, our conceptual model approach should be applied to real cases, which would require
447 determining the spatial distribution and temporal dynamics of the conservation costs, the species
448 colonisation and local extinction rates and dispersal ranges as well as the parameters of their
449 interaction.

450 **4.4 Policy implications and conclusions**

451 Our results show that the effectiveness of policy instruments for the conservation of species
452 strongly depend on the interactions between these species. While for the conservation of single or
453 non-interacting species special survival is maximised when the policy parameters λ and w are
454 largest, this is not true when two competing species are conserved (Fig. 1). Furthermore, the most

455 effective combination of policy parameters that maximises species coexistence substantially
456 depends on the characteristics (colonisation and local extinction rates) of the species (Fig. 5). This
457 implies that before a policy scheme for the conservation of multiple interacting species can
458 designed, i.e. before the choice of the policy parameters, (i) information about the conserved species
459 including their interactions need to be gathered carefully, and (ii) a normative choice must be taken
460 on which species to prioritise.

461 Our conclusions are based on the analysis of a tradable permit scheme with an agglomeration
462 incentive as introduced by Drechsler and Wätzold (2009). However, they are not restricted to this
463 policy instrument. Instead, our agglomeration incentive exactly equals the agglomeration bonus
464 proposed by Parkhurst et al. (2002) where land users receive a base payment when the land is
465 conserved and a bonus on top of it when the conserved land is contiguous to other habitat. While in
466 our study the total amount of habitat is controlled by the policy parameter λ , in a payment scheme
467 this is controlled by the levels of base payment and agglomeration bonus. Thus, the landscape
468 dynamics induced by a tradable permit scheme can be equally induced by a payment scheme, such
469 as a payment for ecosystem services (Engel et al. 2008).

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543 **Appendix A. Patterns of land use and species occupancy**

544 Figure A1 shows a number of screen shots of the model landscape. Comparing columns (a)-(c) one
545 can see that increasing connectivity weight w leads to more clustering of habitats (cf. Fig. 2). In
546 each panel, especially in panel (b), one can further see that the old habitats with ages above 100
547 time steps are found in the centres of habitat cluster(s) while the young habitats with ages below 10
548 time steps are at the edges. The age of a habitat is defined as the number of time steps a habitat
549 patch has been conserved since its creation.

550 The expected habitat age is inversely related to the habitat turnover. For instance, the high turnover
551 in panel (a) ($w=0.2$) leads to the destruction of one third of all habitats every time step, whereas
552 with $w=0.5$ (panel (c)) this rate drops to 6%. Comparing the upper and lower rows of panels one can
553 clearly see that the old habitats in the centres of the cluster(s) are mainly occupied by the winner
554 while the young habitats at the edges are mainly occupied by the loser.

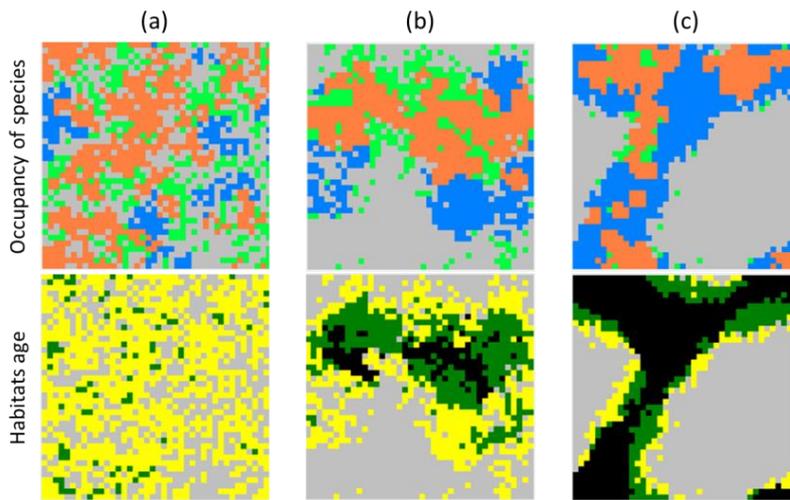
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561 Fig A1: Spatial views of the landscape for three policy schemes at time step 110 for a single
 562 simulation run. Grids on the upper row represent the landscape (grey: *economic use*, green: *empty*
 563 *habitats*, orange: *winner presence*, blue: *loser presence*) and grids on the lower line represent the
 564 age of the habitats (yellow: *less than 10 time steps*, green: *between 10 and 100 time steps*, black:
 565 *more than 100 time steps*). Columns (a), (b) and (c) represent the outcomes of three policy schemes,
 566 represented by $\lambda=0.5$ and $w=0.2, 0.3, 0.5$, respectively. The species characteristics are chosen in the
 567 groups that allow coexistence on the respective policy schemes, namely: (a) $C_{\text{winner}}=0.7, E_{\text{winner}}=0.5,$
 568 $C_{\text{loser}}=1$ and $E_{\text{loser}}=0.1$; (b) $C_{\text{winner}}=0.7, E_{\text{winner}}=0.7, C_{\text{loser}}=1$ and $E_{\text{loser}}=0.1$; (c) $C_{\text{winner}}=0.9,$
 569 $E_{\text{winner}}=0.8, C_{\text{loser}}=0.8$ and $E_{\text{loser}}=0.1$.

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